

Job Description Project Manager

Department: Alltech E-CO₂

Location: Alltech House, Stamford

About Alltech E-CO₂: At Alltech, we have pioneered the use of on-farm environmental tools and assessments to provide opportunities to benchmark and improve efficiency, leading towards increased profitability and sustainability. From individual farms to multinational organisations, Alltech's accredited E-CO₂ service provides a comprehensive range of advice, tools and services to help measure and improve environmental performance. To date, we have carried out more than 15,000 assessments using our unique on-farm approach. Each assessment captures information across the entire farm business to provide a detailed benchmark report, together with practical advice to improve farm efficiency. Those improvements have a positive impact on farm economics while also reducing the environmental impact.

Job Role: The Project Manager will be responsible for developing and managing project plans and delivery to execute the set goals of the business. They will lead, oversee, and manage all aspects of the client/farmer data systems and tools when business has been secured, as well as aiding in new business development. This includes projects we have in place and work in developing new business within the Alltech group and key accounts globally.

This role will entail regular communication with colleagues and clients based nationwide and internationally. Excellent attention to detail is a must, along with a confident manner for communicating with customers and colleagues online and via telephone.

Alltech E-CO₂ operates in a friendly and organised environment which relies upon an efficient and effective service for clients, and a willingness to help out others within the team. You will have support from the wider business for your own career development, providing a range of future opportunities.

Key Responsibilities:

- Support and manage key account delivery in the UK, and Europe
- Engage with the deployment team to establish Alltech E-CO₂ operations in new markets
- Work with Alltech Key accounts to develop carbon neutral roadmaps and GHG mitigation plans and projects
- Scope and develop project proposals and new business development
- Provide frontline project support for customers
- Engage with technical and admin teams to enhance and develop existing services and processes

Key Skills & Attributes

- Excellent communicator, both electronically and via telephone
- Highly proficient with Microsoft Office 365
- Confident engaging with clients across a range of backgrounds and with differing needs
- A proactive 'can-do' attitude
- Ability to work as part of a team or individually
- Excellent written English and attention to detail
- Flexible approach to work
- Methodical and highly organised
- Promptness, flexibility, and consideration of out of normal office working hours requirements
- Agricultural and carbon knowledge (desired but not essential)
- The post may require travel to farms and customers throughout the UK and overseas, a valid current driving licence is required

Salary dependant on experience